

CHRIS PEARSON

Managing Director

INFO

ADDRESS

1515 Pacific Ave, Los Angeles,
CA 90291, United States

EMAIL

email@email.com

LINKS

[Twitter](#)

[LinkedIn](#)

[Who's Who](#)

[Joomla](#)

SKILLS

Diligent Boards

Simply

Huddle

Sage

Adios

Quickbooks

Pastel

i-Sight

Oracle

Microsoft Excel

Capital Structure Analysis

PROFILE

Astute managing director, with over 15 years of exposure to deal with complex macro issues that may threaten company profitability and longevity by providing innovative turn-key solutions resulting in significant expenditure savings of up to 30%. Act as the advisory to the board of directors with demonstrated expertise in persuading and negotiating shareholder representatives regarding most appropriate mergers and acquisition strategies. Currently pursuing a Ph.D. in Strategic Management via Cambridge University.

EMPLOYMENT HISTORY

May 2019 – May 2019

Managing Director, Oreion Mining Supplies Sacramento

Oct 2017 – May 2019

Worked closely with the CEO to evaluate a variety of technology systems and customize a platform incorporate the best functionalities of these systems in one consolidated application to standardize operating procedures across 30 business entities.

- Develop and oversee research and development programs to ensure product development innovation and maintain competitiveness in the industry
- Responsible for quality strategies, cost-cutting initiatives and streamlining of the operational workflow at the highest level
- Prepare, gain approval, and track the implementation of the annual budget to adhere to targets and financial protocols
- Maximize that revenue flows and minimize expenditure via diligent supplier selection and contract negotiation
- Instrumental in guiding effective marketing and public relations strategies to ensure increased brand recognition and customer loyalty

Managing Director, RAM B2B Couriers San Antonio

Feb 2014 – Dec 2016

Financial Modeling
Mergers & Acquisitions
Turnkey Project Development
Management Integration
Leadership
Report Writing
Organizational Development
Resource Planning

LANGUAGES

English



Dutch



Mandarin



Reduced contract costs by 30% due to the localization of suppliers, which decreased transportation costs and improved delivery time frames by two weeks.

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Managing Director, Association for Poverty Alleviation

Oakland

Jan 2010 - Nov 2013

Boosted the company's turnover by 35% in the first year by changing marketing strategies to include a combination of printed and online platform channels.

- Represent the company in negotiations with funding partners, sponsors, suppliers, and government departments to secure the most viable contract terms
- Report quarterly to sponsors and funding partners
- Implement Total Quality Management systems throughout the company to ensure service excellence at all times
- Develop and amend policies and protocols to align with regulatory changes and government requirements
- Analyze and approve the annual report and accounts before presenting to the audit committee and board members

EDUCATION

Harvard University, Masters in Business Administration

Boston

Jun 2008 - Jun 2010

University of Arizona, Bachelor of Financial Accounting

Springfield

Jan 2008 - Dec 2010

Yale University, Management Excellence Certificate

New Haven

Nov 2010 - Mar 2011

COURSES

**Advanced Certificate in Corporate Governance, INSEAD
Business School, Online**

Jun 2016 - Aug 2016

**The Board Director's Programme, Henley Business
School, United Kingdom, Henley Business School,
United Kingdom**

Mar 2014 - Dec 2014

**Critical Thinking Principles Course, American
Management Association (AMA), Los Angeles, CA**

Jan 2012 - Dec 2012