

Profile

Passionate, Cornell University Certified Sales Manager, seeking an Amazon Area Manager position with Capital Hearth. Past management experience includes leading the customer outreach team at Hubert Shoe and on-boarding four employees at Trent Landscaping. As volunteer recruiter for local Habitat for Humanity chapter, increased recruitment 34%.

Employment History

Area Manager, Amazon, Menlo Park

JANUARY 2018 - JULY 2021

Responsible for the management of up to 350 permanent and seasonal employees during high volume peak times to routinely maximize productivity, safety, and quality goals in multiple departments.

- Leader and participant in several Kaizen events that resulted in a reduction in safety incidents and savings of up to \$362,000 a year in both unload and pick operations.
- Developed a quality auditing program that decreased customer returns defects by 38%
- Launched customer returns and outbound operations (Pick, Pack, Ship) in a new fulfillment center. Participated in systems testing, process development, 5S employment, and associate training.
- Trained and mentored 21 team members into leadership positions.
- Developed and delivered several leadership developmental courses to all levels of management.

Amazon Area Manager , Amazon Distribution Head Quarters, New Port Richey

JANUARY 2012 - NOVEMBER 2017

Managed the performance of team members, including coaching, recognition, disciplinary action, and performance evaluations.

- Conducted both individual and group meetings with area team members regularly to establish goals, review performance, and provide organized communications.
- Partnered with the Regional Manager to provide vision and leadership that resulted in exceptional performance of the area's team members and businesses.
- Developed and managed strategies to achieve goals.
- Conducted monthly store audits and utilized audits in performance management.
- Recruited, developed, and retained a high-performing, empowered team.
- Managed the unit's Operating and Capital budget.

Education

CSCP, Certified Supply Chain Professional, APICS, Tempe, AZ

JULY 2021 - JULY 2021

Details

1515 Pacific Ave Los Angeles, CA 90291 United States 3868683442 email@email.com

DRIVING LICENSE

Full

PLACE OF BIRTH

San Antonio

Links

LinkedIn

Pinterest

Resume Viking Templates

Build this template

Skills

Project-based Logistics

Process Improvement

Vendor Management

Supply Chain Solutions

Lean Management

Hobbies

Swimming, Painting, Drama

Languages

Dutch; Flemish

Spanish; Castilian

Finnish

Associates Degree in Logistics Administration, Jefferson Community and Technical College, Chicago

JANUARY 2019 - DECEMBER 2020

Course Curriculum

- Supply Chain Strategy
- Sales and Operations Planning
- Quality Management
- Project Management
- Leadership and Business Acumen
- Systems Capability and Technology
- Risk and Compliance

Courses

Certified in Production and Inventory Management (CPIM), APICS, Milwaukee

JULY 2021 - JULY 2021

Lean Six Sigma Green Belt Certification, American Association for Quality (ASQ), Louisville,

JULY 2020 - AUGUST 2020

Achievements

- Reorganized the warehouse inventory system making the process 52% less cumbersome than before.
- Implemented advanced quality control procedures resulting in a 82% decrease in product returns and complaints.
- Introduced a new space-saving technique eliminating the requirements of acquiring 33% more space for new products.
- Trained 61 warehouse workers over a period of 12 months, now deployed at 5 different warehouses within the state.
- Devised a zero-error method of automatically creating shipment paperwork, by connecting the database to the order picking systems.