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EDUCATION

**Cold Calling**

**Service**

**Client Service**

**Junior Sales Assistant**

**Plane Fitness**

**2012-2015**

● To get pre-order and reorders in the system and pushing the customers to pre-/re-order via our online site.

● To actively generate reorder, both for the assigned customers with follow-up calls, emails, and invitations to launches.

● Responsible for on-floor customer segmentation surveys and their classification annually.

**Junior Sales Assistant**

**Virgin Active**

**2016-2019**

**●** Managed opening and closing procedures, POS systems, stock control, and visual merchandising, contributing to award for the best-merchandised store in the Manhatten region.

● Exceeded sales targets by 10+% regularly by being attentive to customer service and product recommendations.

● Manage trade shows and showrooms, as well as staff helping out at these.

**Subscriptions**

**DALE CARNEIGE**

**2018-2019**

Sales Certificate

**NEW YORK UNIVERSITY**

**2016-2019**

Assosciates in Marketing Management

Looking for Junior Sales Assistant n position at Random Music Equipment Store; eager to share passion and knowledge of speakers, stereos, and other consumer audio equipment. Excellent speaking writing skills.

WORK EXPERIENCE

SKILLS

PROFILE

Junior Sales Assistant

ELIZABETH SMITH



