

Louse Rose / Position (212) 666 - 6666

Richard Cramer / Position (212) 777 - 7777

R E F E R E N C E S

**Sales Consultant at John Deere**

February 2010 – January 2015

● Answer customer questions regarding particular products/services.

● Conduct price investigations and feature comparisons to facilitate purchasing.

● Cross-selling of products to multiple customer groups

● Manage returns and refunds of merchandise.

● Coordinate with the Retail Sales Representatives team to provide excellent customer service (especially during peak times).

● Act as a "brand ambassador" that represents the company's values,

**Sales Consultant at Pretoria Menlyn**

February 2015 – December 2020

● Provide specific industry or product expertise to facilitate the closing of deals within the sales representative's territory.

● Interact with sales teams to architect solutions and develop and execute solution strategies for markets.

● Present/demonstrate solutions to high-level clients and industry conference attendees.

JUNE 2020

Master of Science in Marketing, Major in Professional Sales, Florida State University College of Business, Tallahassee, FL.

**Sales Consultant at MediClinic**

February 2008 – January 2010

● Sell the services and solutions that the company/manufacturer offers.

● Maintain and grow a strong client base.

● Find new potential business opportunities to continuously maintain a strong pipeline for future deals.

MS Office

Voip2B

Skype

Gmail

Facebook

Instagram

TensorFlow

APRIL 2018

Bachelor of Science in Retail and Sales Management, DeVry University, Arlington, VA.

CONNOR GREEN

SALES CONSULTANT

E D U C A T I O N

C O N T A C T S

(212) 555 - 5555

[yourname@mail.com](https://www.resumeviking.com/templates/word/)

[www.yourwebsite.com](https://www.resumeviking.com/templates/word/) your location

W O R K

E X P E R I E N C E

E X P E R T I S

E

L A N G U A G E S

Fluent in English + German Conversation in Spanish