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Adobe

Schematics

Stockpiles

Aisle Layout

Purchases

Forecasting

**Merchandiser at Equinox**

February 2008 – January 2010

• Analyzed information and recommended actions and sales patterns

• Assisted in interpreting open-to-buy, sales plan changes and markdown events

• Broke purchase orders by color and size.

• Maintained aisle cleanliness and shop-ability so that merchandise is accessible

• Maintained, ordered, and installed material/signage

**Merchandiser at HS Bioproducts**

February 2010 – January 2015

• Participated, created, and supported in-store events related to new store openings, new product launches, and seasonal events.

• Executed merchandising and floor moves based on seasonal changes, business needs, and trends.

• Delivered educational materials to the store for training new employees

**Merchandiser at Smith's Autotraders**

February 2015 – December 2020

• Buying team to ensure the category's assortment plans and product lines were set correctly as envisioned.

• Used strong business acumen to increase top line sales by merchandising top sellers and writing orders to support stock levels.

• Collaborated with cross functional team members to develop individual action plans for each store to meet stated business deliverables and "KPI"s.

Enthusiastic Merchandiser with six years of experience in garment department stores. Excellent knowledge of display set-ups and in-store customer foot traffic patterns and is also a Certified Digital Marketer.

JUNE 2020

Diploma in Retail Management, Southern Methodist University, Winbrooks

APRIL 2018

Merchandiser Certificate, Lincoln Technical Academy, Online



CONNOR GREEN

MERCHANDISER

E D U C A T I O N

C O N T A C T S

W O R K

E X P E R I E N C E

E X P E R T I S

E

L A N G U A G E S

Fluent in English + German Conversation in Spanish

R E F E R E N C E S